

## **Seminar: Nonprofit-Organisationen: Grundlagen, Management und Trends**

### **Grundlagenliteratur:**

**Helwig, Bernd/Boenigk, Silke (2018):** Nonprofit Management, 2. Aufl., München

**Simsa, Ruth/Meyer, Michael/Badelt, Christoph (2013):** Handbuch der Nonprofit-Organisation, 5. Aufl., Stuttgart

### **Einstiegsliteratur:**

#### **Thema 1.1: Mission und Vision von NPOs**

**Bart, Chris (2007):** A Comparative Analysis of Mission Statement Content in Secular and Faith-Based Hospitals. In: Journal of Intellectual Capital, Vol. 8 (4), S. 682-694

**Brown, William A./Yoshioka, Carlton F. (2003):** Mission Attachment and Satisfaction as Factors in Employee Retention. In: Nonprofit Management & Leadership, Vol. 14 (1), S. 5-18

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**Minkoff, Debra C./Powell, Walter W. (2006):** Nonprofit Mission: Constancy, Responsiveness, or Deflection? In: Powell, Walter W./Steinberg, Richard (Hrsg.): The Nonprofit Sector: A Research Handbook, 2. Aufl., New Haven u.a., S. 591-611

**Pandey, Sheela/Kim, Mirae/Pandey, Sanjay (2017):** Do Mission Statements Matter for Nonprofit Performance? Insights from a Study of US Performing Arts Organizations. In: Nonprofit Management & Leadership, Vol. 27 (3), S. 389-410

#### **Thema 1.2: Governance und Accountability von NPOs**

**Ebrahim, Alnoor (2003):** Making Sense of Accountability: Conceptual Perspectives for Northern and Southern Nonprofits. In: Nonprofit Management & Leadership, Vol. 14 (2), S. 191-212

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**Williams, Andrew P./Taylor, Jennifer A. (2013):** Resolving Accountability Ambiguity in Nonprofit Organizations. In: Voluntas, Vol. 24 (3), S. 559-580

### **Thema 1.3: Motivation und Engagement in NPOs**

**Bundesministerium für Familie, Senioren, Frauen und Jugend (2016):** Freiwilliges Engagement in Deutschland – Der Deutsche Freiwilligensurvey 2014, Berlin. Online verfügbar unter: [www.bmfsfj.de/RedaktionBMFSFJ/Broschuerenstelle/Pdf-Anlagen/Freiwilligensurvey-2014-Langfassung.property=pdf,bereich=bmfsfj,sprache=de,rwb=true.pdf](http://www.bmfsfj.de/RedaktionBMFSFJ/Broschuerenstelle/Pdf-Anlagen/Freiwilligensurvey-2014-Langfassung.property=pdf,bereich=bmfsfj,sprache=de,rwb=true.pdf)

**Miller-Stevens, Katrina/Taylor, Jennifer A./Morris, John C. (2015):** Are we Really on the Same Page? An Empirical Examination of Value Congruence Between Public Sector and Nonprofit Sector Managers. In: Voluntas, Vol. 26 (6), S. 2424-2446

**Millette, Valérie/Gagné, Marylène (2009):** Designing Volunteers' Tasks to Maximize Motivation, Satisfaction and Performance: The Impact of Job Characteristics on Volunteer Engagement. In: Motivation and Emotion, Vol. 32 (1), S. 11-22

**Nesbit, Rebecca (2012):** The Influence of Major Life Cycle Events on Volunteering. In: Nonprofit and Voluntary Sector Quarterly, Vol. 41 (6), S. 1153-1174

**Akingbola, Kunle/van den Berg, Herman A. (2016):** Antecedents, Consequences, and Context of Employee Engagement in Nonprofit Organizations. In: Review of Public Personnel Administration (im Erscheinen)

### **Thema 2.1: Fundraising- und Spendenmanagement von NPOs**

**Carroll, Deborah A./Jones Stater, Keely (2009):** Revenue Diversification in Nonprofit Organizations: Does it Lead to Financial Stability? In: Journal of Public Administration Research and Theory, Vol. 19 (4), S. 947-966

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- Hodge, Matthew M./Piccolo, Ronald F. (2005):** Funding Source, Board Involvement Techniques, and Financial Vulnerability in Nonprofit Organizations: A Test of Resource Dependence. In: *Nonprofit Management & Leadership*, Vol. 16 (2), S. 171-190
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### **Thema 2.2: Personal- und Freiwilligenmanagement von NPOs**

- Chen, Xinxiang/Ren, Ting/Knoke, David (2014):** Do Nonprofits Treat Their Employees Differently? Incentive Pay and Health Benefits. In: *Nonprofit Management & Leadership*, Vol. 24 (3), S. 285-306
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### **Thema 2.3: Marketingmanagement von NPOs**

- Andreasen, Alan R. (2012):** Rethinking the Relationship Between Social/Nonprofit Marketing and Commercial Marketing. In: *Journal of Public Policy & Marketing*, Vol. 31 (1), S. 36-41
- Arnett, Dennis B./German, Steve D./Hunt, Shelby D. (2003):** The Identity Salience Model of Relationship Marketing Success: The Case of Nonprofit Marketing. In: *Journal of Marketing*, Vol. 67 (2), S. 89-105
- Bruhn, Manfred (2012):** Marketing für Nonprofit-Organisationen: Grundlagen-Konzepte-Instrumente, 2. Aufl., Stuttgart

**Pope, Jennifer A./Isely, Elaine S./Asamo-Tutu, Fidel (2009):** Developing a Marketing Strategy for Nonprofit Organizations: An Exploratory Study. In: Journal of Nonprofit & Public Sector Marketing, Vol. 21 (2), S. 184-201

**Thaler, Julia (2012):** Verhaltensbeeinflussung durch Sozialmarketing: Eine Analyse der Gestaltungsmöglichkeiten, Wiesbaden (Insbesondere Kapitel 2)

### **Thema 3.1: Social Partnerships**

**Austin, James E. (2000):** Strategic Collaboration Between Nonprofits and Business. In: Nonprofit and Voluntary Sector Quarterly, Vol. 29 (1), S. 69-97

**Berger, Ida E./Cunningham, Peggy H./Drumwright, Minette E. (2004):** Social Alliances: Company/Nonprofit Collaboration. In: California Management Review, Vol. 47 (1), S. 58-90

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**Murphy, Matthew/Arenas, Daniel/Batista, Joan M. (2015):** Value Creation in Cross-Sector Collaborations: The Roles of Experience and Alignment. In: Journal of Business Ethics, Vol. 130 (1), S. 145-162

**Seitanidi, Maria M./Crane, Andrew (Hrsg.) (2014):** Social Partnerships and Responsible Business: A Research Handbook, London u. New York

### **Thema 3.2: Social Entrepreneurship**

**Dees, J. Gregory (2012):** A Tale of Two Cultures: Charity, Problem Solving, and the Future of Social Entrepreneurship. In: Journal of Business Ethics, Vol. 111 (3), S. 321-334

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**Short, Jeremy C./Moss, Todd W./Lumpkin, G.T. (2009):** Research in Social Entrepreneurship: Past Contributions and Future Opportunities. In: Strategic Entrepreneurship Journal, Vol. 3 (2), S. 161-194

**Smith, Wendy K./Gonin, Michael/Besharov, Marya L. (2013):** Managing Social-Business Tensions: A Review and Research Agenda for Social Enterprise. In: Business Ethics Quarterly, Vol. 23 (3), S. 407-442

**Zimmer, Annette/Obuch, Katharina (2017):** A Matter of Context? Understanding Social Enterprises in Changing Environments: The Case of Germany. In: Voluntas, Vol. 28 (6), S. 2339-2359

### **Thema 3.3: Social Impact Measurement**

- Arvidson, Malin/Lyon, Fergus (2014):** Social Impact Measurement and Non-profit Organisations: Compliance, Resistance, and Promotion. In: *Voluntas*, Vol. 25 (4), S. 869-886
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